

PERMANENT RECRUITMENT

CASE STUDY



Client Details

Biotechnology company specialising in the development of anti-cancer drugs.

Length of Client Relationship

New client.

Project Heading

Permanent Recruitment Campaign.

Further information

info@agenda-rm.co.uk or jobs@agenda-rm.co.uk

Overview

Our client urgently required an experienced Home Office licenced Technicians to contribute valuable technical assistance to an extensive research team. After advertising their vacancy unsuccessfully in a major industry publication, and on their corporate website, this company approached Agenda to find a suitable candidate to fill their vacancy.

Agenda's Role

Agenda Resource Management was engaged to source an experienced technician and Home Office licence holder in an industry where the number of jobs available often outnumbers the qualified personnel available. Agenda's long-established expertise in the area of permanent recruitment enabled us to offer the following benefits to our client:

- Consultation on their specific requirements and providing detailed information on our recruitment processes and services in return.
- Consulting our expensive database of registered candidates, which includes candidates at various points in their careers from trainee technician to director-level positions.
- Identification of detailed CVs and profiles for 5 shortlisted applicants (all meeting our client's selection criteria).
- Arranging interviews for 2 selected applicants, as well as providing all preparation materials to candidates to prepare them in advance.
- Providing detailed feedback to candidates and our client following interviews.
- Negotiating final salary for the successful applicant and securing their acceptance.

- Arranging and supplying employment references.
- Performing a comprehensive security screen for the successful applicant, carried out by our Security Services division.

Throughout the recruitment process we were able to provide:

- Contact with a 'Vacancy Manager', who acted as the main point of contact for the vacancy – ensuring a rapid and professional response to any queries.
- Services of professionally qualified and registered members of the 'REC' (Recruitment & Employment Confederation), ensuring the highest standards of service were maintained.

Outcomes

Agenda was able to have a suitable qualified applicant start their new employment with our client within 4 weeks of being instructed on the vacancy.

Future Developments

Agenda's Head of Resource Management says "This assignment demonstrates Agenda's ability to provide a speedy, cost-effective and professional service to our clients and job seekers. Our experience in providing permanent recruitment solutions within the Biomedical industry is unrivalled, and an amount of our business is obtained through positive 'word of mouth' – the most effective method of advertising!"